



## TENDER SPECIFICATIONS

**Reference:** BeeLife/EUBEELOVERS/2025/02

**Subject:** Evaluation of a promotion campaign in Belgium from 2026 to 2028 around the topic of sustainable farming and consumption of European honey **Procurement procedure:** Open call (Article 164(1) (a) of the Financial Regulation)

**Project/Process code:** EUBEELOVERS

**Tender specifications purpose:**

1. specify what BeeLife will buy under the contract resulting from this procurement procedure;
2. announce the criteria which BeeLife will use to identify the successful contractor;
3. guide tenderers in the preparation and sending of their offer;



## PROCEDURE TIMETABLE

Milestone	Date <sup>1</sup>	Comments
Launch date	09/12/2025	Tenders interested in taking part in the competition must send an email to BeeLife notifying their decision to take part during December 2025.
Deadline for sending request for clarification to BeeLife	23/12/2025 at 14:30	Requests for clarification may only be submitted to <a href="mailto:info@bee-life.eu">info@bee-life.eu</a> . BeeLife will reply with clarifications in the 3 following working days.
Deadline for BeeLife to reply to clarification questions	30/12/2025	
"Receipt Time Limit" - Closing date and time for receipt of offers	<b>09/01/2026 at 14:30</b>	Refer to the Invitation letter. Proposals must be sent in digital format to the following email address <a href="mailto:info@bee-life.eu">info@bee-life.eu</a> .
Opening session	12/01/2026 at 14:30	
Notification of evaluation results (1)	14/01/2026	The outcome of the procurement procedure will be communicated to all tenderers exclusively using the e-mail address indicated in their offer. Please check regularly the inbox in question. Selected candidates will be invited to pitch their offer between 15/01/2026 and 19/01/2026.
Notification of evaluation results (2)	21/01/2026	The outcome of the procurement procedure will be communicated to all tenderers exclusively using the e-mail address indicated in their offer. Please check regularly the inbox in question.
Contract signature	Estimated 06/02/2026	
Starting of the contract	10 February 2026	

For queries related to the competition, the contact persons will be Noa Simón Delso [simon@bee-life.eu](mailto:simon@bee-life.eu) and Andrés Salazar Abello [salazar@bee-life.eu](mailto:salazar@bee-life.eu). Notifications for submission of tenders must be sent to [info@bee-life.eu](mailto:info@bee-life.eu). When communicating, state the reference to the call for tenders (BeeLife/EUBEELOVERS/2025/02).

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<sup>1</sup> All times are in the time zone of Belgium, the country in which BeeLife is based.



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## **PART 1: ADMINISTRATIVE PROVISIONS**

### **1.1. PROVISIONS GOVERNING THE MARKET**

The award of this contract is governed by:

- The Law of 17 June 2016 regarding public procurement contracts.
- The Law of 17 June 2013 regarding the motivation, the information and the legal means regarding public procurement contracts and some contracts regarding contracting for Works, Supplies and Services.
- The Royal Decree of 18 April 2017 regarding public procurement in traditional sectors.
- The royal Decree of 14 January 2013 regarding general implementation rules of public procurement contracts.
- All adaptations of the law and of the previously mentioned decrees that are applicable on the day of sending these Terms of Reference by the Contracting Authority to the Potential Candidates.

and the present terms of reference

For this Contract, the negotiation procedure without public announcement has been chosen (Article 42 §1 1° of the Law of 17 June 2016).

### **1.2. THE MARKET**

#### **1.2.1. OBJECT OF THE CONTRACT**

The present contract aims to find an Evaluation Body (EB) who provides BeeLife with (1) a qualitative assessment to establish the increase in awareness objective; and (2) a quantitative assessment of the impact on the market and trade of honey in Belgium.

The EB will have the task of carrying out ex-ante, in progress and ex-post evaluation of the project EUBEELOVERS. These evaluations will:

- support the execution of the project, monitoring its activities from year to year;
- estimate the effectiveness of the actions carried out with respect to the different sources (internal and external);
- evaluate the overall impact compared to the expected one;
- support the quality of the project implementation, carrying out timely and precise surveys and communicating the results transparently, to be able to proactively assist BeeLife in identifying any gaps to be filled or possible further improvements to be made.

#### **1.2.2. DURATION**

The contract is concluded for a period of approx. 3 years, time of duration of the project EUBEELOVERS.

### **1.3. AUTHORITY**

BeeLife European Beekeeping Coordination (hereafter BeeLife)  
Avenue Louise 209/7 1050  
Brussels  
Belgium

Contacts:

Noa SIMON DELSO, Director

Tel. : +32 (0)486 973 920

e-mail: [simon@bee-life.eu](mailto:simon@bee-life.eu)

Andrés SALAZAR ABELLO, Projects Manager

e-mail: [salazar@bee-life.eu](mailto:salazar@bee-life.eu)

### **1.4. MODE OF PROCUREMENT**

This contract is awarded by negotiated procedure without prior publication on the basis of Article 42§1 1° of

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the Law of 17 june 2016.

### 1.5. QUALITATIVE SELECTION

For the qualitative selection, the bidder shall submit with its bid a sworn statement attesting that they are not in any of the cases referred to in Article 61 of the Royal Decree of 18 April 2017 on public procurement in traditional sectors (As a template, tenders can use the following document as inspiration: [https://curia.europa.eu/jcms/upload/docs/application/pdf/2016-12/tra-doc-en-div-c-0000-2016-201611416-05\\_00.pdf](https://curia.europa.eu/jcms/upload/docs/application/pdf/2016-12/tra-doc-en-div-c-0000-2016-201611416-05_00.pdf)).

Interested tenders, please submit additionally with your offer the following documents:

- Recent (less than 6 months old) certificate of being up to date with payments of taxes of the country concerned.
- Recent (less than 6 months old) proof of their official registration in one EU country.
- Recent (less than 6 months old) certificate issued by the VAT authorities.

### 1.6. SUBCONTRACTING

The contractor may entrust part of the benefit to a subcontractor. To this end, it shall in its offer provide the following information:

- Identity of the subcontractor(s);
- The market share outsourced;
- List of reference(s) of the subcontractor(s) in connection with the market share outsourced.

The contractor may not assign a portion of the benefit to a subcontractor not initially mentioned, except with the prior written consent of the Authority. To this end, the contractor shall provide the Authority the information mentioned above.

### 1.7. VARIANTS

Variants are allowed.

### 1.8. CRITERIA FOR AWARD

The award is made on the basis of the offer considered most interesting technically, functionally and financially based on the following weighted criteria:

- proven experience, authority and specialization in the methodology of surveys and assessments (list of the staff profiles assigned to the project with a detailed CV);
- proven experience in project evaluation of at least 2 years and demonstrate experience in carrying out CATI, CAWI, CAMI, MAWI and mixed mode surveys;
- experience with dealing with promotion projects (AGRIP) is an asset;
- best value for money;
- absence of conflict of interest (Declaration of Conflict of Interest. For inspiration, the tender can use the format proposed by EFSA: <https://www.efsa.europa.eu/en/procurement/toolbox>).

The bidder meets the minimum technical provisions described below and agrees to meet deadlines for the provision of test results.

Tenders will be rejected if they:

- do not comply with minimum requirements laid down in the tender specifications;
- propose a set of actions different from the ones requested;
- propose a price above the fixed maximum set in the specification.

The bids will be evaluated following the following grid (total 100 points):

<b>ACTIVITIES (50 points)</b>	Conceptualisation, design and realization of the qualitative assessment methodology;	25 points
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	Conceptualisation, design and realization of the quantitative assessment methodology;	25 points
<b>PROJECT ORGANISATION (15 points)</b>	Clear and detailed information on the distribution of the tasks among the project team (if any); in case of joint offer & subcontractors, clarity on who does what, when and why (justify why the partner/subcontractor is proposed to do the particular task/work package);	5 points
	The communication with BeeLife; in case of joint offers & subcontractors also the communication between joint offer partners and subcontractors;	10 points
<b>RISK MANAGEMENT, QUALITY OF ACTIONS AND DELIVERABLES AND DEADLINES (15 points)</b>	Risk identification & risk mitigation actions and their likely effectiveness;	5 points
	Role of team leader/leading partner in quality assurance and/or special additional measures for quality assurance;	5 points
	Measures to ensure the meeting of the deadlines and availability of proposed team members (if any) and mitigation strategies to cover absences;	5 points
<b>PRICE (20 points)</b>	The price offer is made within the stipulated maximum budget for financial offers indicated in the tender specifications and the financial offer satisfies the formal requirements of the tender specifications.	20 points

## 1.9. OFFER

### 1.9.1. CONTENT OF THE OFFER

The applicant to the offer shall present an offer answering to the activities and objectives included into appendix 1.

The offer shall include:

- Conceptualisation, design and realization of the qualitative and quantitative assessment methodology;
- Information about the project team (if any), showing their expertise and the task that each member will develop;
- The ways of communication with BeeLife, mainly in case of joint offers and subcontractors exist;
- Risk identification & risk mitigation actions and their likely effectiveness;
- Role of team leader/leading partner in quality assurance and/or special additional measures for quality assurance;
- Measures to ensure the meeting of the deadlines and availability of proposed team members (if any) and mitigation strategies to cover absences;

In addition, the following documents shall be attached to the offer:

- the documents required for the qualitative selection mentioned in section 1.5 of these terms of reference;
- proof that the tenderer has fulfilled its obligations related to the payment of social security contributions in accordance with Article 62 of the Royal Decree of 18 April 2017 on public procurement in traditional sectors;
- in case of subcontracting, an indication of the identity of the subcontractor(s) and the market share of the subcontractor and the list of references of the subcontractor(s) in relation to the share market entrusted to it/them.

### 1.9.2. PRESENTATION OF THE OFFER

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The offer is made in the English language on the document provided for this purpose and attached to this terms of reference. This document is available in electronic format at the Authority.

### **1.9.3. DISCOUNT OFFER**

The offer shall be sent via email to the Authority at the email address [info@bee-life.eu](mailto:info@bee-life.eu), before 9 January 2026 at 14:30 hours (Belgian time).

The email with the offer must have the Subject "BeeLife/EUBEELOVERS/2025/02"

### **1.9.4. OPENING TENDERS**

The non-public opening shall take place on 3th February at 09:30 at the offices of the Authority.

Only the offers of the submitted tenders within the prescribed period will be considered.

### **1.9.5. AWARD OF CONTRACT**

An analysis of the bids received is made by the Board members of BeeLife, who will make an evaluation report form the bids.

A notification shall be written and sent to each unsuccessful bidder, a letter of notification to the winner, and a purchase order.

The selected bidder will be informed early February 2026.

The fact of submitting an offer does not confer any right to the bidder as long as it has not received the written designation as bidder notification.

Tenderers' attention is drawn to the fact that the fulfilment of the negotiated procedure does not necessarily mean the award. The Authority reserves itself the right, in accordance with the law, not to proceed with this consultation.

### **1.9.6. VALIDITY OF OFFERS**

For the purposes of Article 58 of the Royal Decree of 18 April 2017 on public procurement in traditional sectors, the period during which the Tenderers are bound by their submission of 45 (forty five) calendar days, starting the day after the opening offers.

### **1.10. PRICE**

The applicant will present the global price for performing the service. The maximum budget BeeLife has available is **38,000 €**. Any offer exceeding this maximum will be excluded from further assessment during evaluation. Prices shall be expressed in euros excluding VAT and are firm and final. There is no accepted revision of the elements of price.

The prices include:

- The costs of performing the evaluation at the beginning of the project;
- The cost of participating to quarterly meetings to follow up the development of the project;
- The cost of performing an evaluation of the annual and final impact of the project;

### **1.11. DEPOSITS**

This contract does not require a guarantee.

### **1.12. CONTROL**

Following the notification of the contract award, the bidder will be invited to a kick off meeting.

### **1.13. PAYMENT**

Payment is made within sixty days from the delivery of annual evaluation report, on presentation of a corresponding invoice, amount including VAT.

No	Payments	Linked to BeeLife approval of deliverable
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		in months
1	Interim payment 1 of 30 %	M12
2	Interim payment 2 of 30 %	M24
3	Payment of the balance of 40 % of the interim payment	M36

The invoices should be sent to BeeLife European Beekeeping Coordination, via email: [info@bee-life.eu](mailto:info@bee-life.eu)

#### **1.14. PRIVACY - RESERVE AND DISCRETION**

The Contractor agrees to comply with the discretion of facts, information, knowledge, documents or other materials for which communication has occurred and to maintain or preserve confidentiality, incl. its personnel and, where applicable, by the subcontractor(s).

#### **1.15. PROPERTY RESULTS**

All results from the successful bidder in the performance of this contract become the sole property of BeeLife European Beekeeping Coordination.

#### **1.16. RESPONSIBILITY OF THE CONTRACTOR**

The applicant assumes full responsibility for errors or gaps that may be committed in the execution of this contract.

#### **1.17. LITIGATION**

In case of dispute, only the courts in Nivelles are competent. Belgian law applies to the exclusion of all others.

## **PART 2 TECHNICAL SPECIFICATIONS - WHAT DOES BEE LIFE NEED TO BUY THROUGH THIS PROCUREMENT PROCEDURE?**

### **2.1 INTRODUCTION**

BeeLife European Beekeeping Coordination, hereafter BeeLife, is a non-profit organisation, based in Belgium, consisting of beekeeping and farming organisations from different countries in the European Union. It currently has 24 members from eleven different EU Member States: Austria, Belgium, France, Germany, Ireland, Italy, Luxembourg, Romania, Slovakia, Spain, and Sweden. BeeLife represents, at Union level, 51% of honey production (131,064 tons of honey in 2018), 52% of beekeepers (320,000 beekeepers) and 69% of the average value of pollination. It has a network within the beekeeping sector that goes far beyond these countries.

BeeLife works for the protection of bees, beekeepers, pollinators and biodiversity. Its action is based on the principle that 'bees and beekeepers serve as the canary in the gold mine, sounding the alarm when something goes wrong in the environment'.

Beekeepers, bees and other pollinating insects are at the centre of BeeLife's work. Understanding and protecting the health of bees ensures a better environment, which can be transformed into good yields for beekeepers and farmers. Protecting bees and pollinators also means protecting biodiversity and ensuring the pollination of plants and crops. Bees are ideal indicators of environmental health, but they are also necessary for the safety of our food. Their decline endangers the way we produce and eat food in Europe, especially considering that 84% of crops that depend on insects for pollination. Furthermore, bearing in mind the strong bond that has existed between humans and bees for thousands of years, BeeLife insists on the cultural value of bees and beekeeping. BeeLife is working continuously so that sustainable practices are mainstream and Europe (and the world) can achieve a new agricultural model that puts bees, pollinators

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and life at the core of its objectives. BeeLife's activities aim to have a direct impact on EU policies and legislation, so that beekeepers, their products and lifestyle can thrive.

## 2.2 BACKGROUND

The European Commission established a line of aid for the development of agri-food product promotion programmes that can be carried out both within the European Union and outside it (third countries). The aim of these programmes is to *"increase awareness of the merits of Union agricultural products and of the high standards applicable to the production methods in the Union"* and to *"increase the competitiveness and consumption of Union agricultural products and certain food products and to raise their profile inside the Union"*, but also to *"highlight the specific features of agricultural production methods in the Union, particularly in terms of food safety, traceability, authenticity, labelling, nutritional and health aspects, animal welfare, respect for the environment and sustainability, and the characteristics of agricultural and food products, particularly in terms of their quality, taste, diversity or traditions"* (Regulation (UE) 1144/2014, Articles 2,a) and b) and 3,a)).

In this framework, BeeLife won a MULTI project with title EUBEELOVERS. EUBEELOVERS is an awareness campaign that wants to influence a change, through information and education of different audiences. The program pursues the aim to (1) enhance the role of bees and pollinators as bio-indicators of the state of health of the environment, to (2) contribute to biodiversity conservation and climate change mitigation and/or adaptation, (3) to promote beekeeping as an essential economic and social activity for the preservation of the ecosystem and Biodiversity and to (4) support European honey consumption. The promotional campaign to be carried out in Belgium lays under these scopes, which is why the agencies participating in the competition must be familiar with and accept all the terms of the legislations that regulate them, which are summarised below:

- Regulation 1144/2014 of 22 October on information provision and promotion measures for agricultural products on the internal market and in third countries.
- Delegated Regulation 2015/1829 of 23 April 2015 supplementing Regulation 1144/2014 of 22 October.
- Implementing Regulation 2015/1831 of 7 October laying down implementing rules for implementing Regulation 1144/2014 of 22 October.

Finally, it is important to highlight that the competition for which this document is provided aims to select the Evaluation Body (EB) that from 2026 to 2028 will execute the actions included in these tender specifications, evaluating the efficacy of the campaign approved by the European Commission within the framework of the mentioned lines of aid.

## 2.3 OBJECTIVES

### Objective 1 – QUALITATIVE ASSESSMENT

The final objective of EUBEELOVERS is to increase awareness, particularly in dealing with highlighting the sustainability of EU agriculture, stressing its beneficial role for climate action and the environment. To find out the number of people who have acquired new knowledge, the EB will carry out studies using surveys tailored to the different project targets.

Furthermore, the EB will actively follow the implementation stage to assess the need to change the implementation specifications or to adjust the strategy on the basis of the results collected step by step. The EB will participate in quarterly meetings, which help follow up the evolution of the campaign and its impacts (See below).

Additionally, the end-of-year project reports (developed by BeeLife, the Implementing body and subcontractors) will be used for the project evaluation as well. In addition to assessing the impact of the action at the end of the 3 years, this activity makes it possible to check the objectives and indicators achieved by the various activities annually. The annual evaluation adds value and knowledge to the project actions; it favours a more adequate redesign of the interventions, activates a virtuous process of reflection that leads to orientation, reorientation and calibration of the interventions themselves, and supports BeeLife in scenario analysis.

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## Objective 2 – QUANTITATIVE ASSESSMENT

Even though the main aim of the project is to raise awareness towards the sustainability of EU agriculture, we would like to have an estimation of the impact of the campaign in the long term and economic return. The campaign aims to sensitize Belgian consumers and change their purchasing habits, preferring EU honey to the imported extra-EU honey and so materialize the increase of market share of EU natural honey to the detriment of imported honey from third countries. Based on estimations made by the associated members, BeeLife has collected the forecast of the 2026-2027-2028 imports in Belgium of honey from third countries without the presence of the campaign. Similar expectations are provided for the reduction in third countries honey imported if the campaign takes place. The quantitative assessment would need to be done in similar terms, allowing to compare the expected outcome with the estimations made. At the end of the third year of the campaign (2028), the evaluation study will use publicly recognised sources and published data to check how sales and consumption on the Belgian market have performed and to what extent the expected results have been met. Finally, we look forward to getting an evaluation of the increase in the demand for EU honey and the sales of EU honey in Belgium, to be able to estimate the Return on Investment on the project. Please see tables below for further detail on the indicators considered for the project.

To establish the effectiveness of the action in relation to each individual activity, indicators have been defined that represent the level at which the impact is considered satisfactory. During the evaluation phase, the evaluation will identify the real values of the indicators and to determine if the project is achieving / has achieved the expected impact. The indicators of output and results for each work package and respective activity on the calculated over the 3 years of the project are listed:

WP	Output Indicators	Results indicators
WP1	12 Internal Project Team meetings 12 with the Implementing Body 1 Inception meeting Report 3 IPR report 3 Coordination report	Degree of achievement of the expected project indicators: at least 90%
WP2	30 press releases 3 annual media report 3 BeeDay Press Conference	3,000 contacts collected in the database 300 non paid articles published 300 attendees to the BeeDay Press Conference
WP3	1 Website in 4 languages 3 Social media channel (FB, IG , YT) 17 newsletter 9 Online Webinars	100,000 views of the website 15,000 fan of the Facebook page 10,000 followers of the Instagram account 15,000 views of the YouTube channel 2,000 newsletter subscribers 540 attendees to the Online Webinars
WP4	6 weeks of Radio campaign 3 online social advertising campaign 3 online Google Ads campaign	3,300,000 contacts reached by radio 5,000,000 impressions of the online advertising campaign
WP5	1 project visual 1 project logo 150.000 flyers for consumers	100% of the material produced, distributed toward agricultural community members 95% of the material produced distributed

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	2.000 brochure for agricultural community 1.000 stickers 6 totem 3 roll-ups 15 videos	material toward agricultural community members 10,000 average views of each video
WP6	3 BeeDay Seminar 3 Gala Dinner	300 attendees to the Seminars 60 guest of the Gala Dinner
WP8	1 European Bee Lovers Network	750 members of the Bee Lovers Network

### Impact indicators

Impact indicator description	Baseline	End of project
AWARENESS OBJECTIVE: Highlight the sustainability of EU agriculture, stressing its beneficial role for climate action and the environment	For the first objective of a qualitative nature, the reference scenario will be defined through a survey of a sample of project target consumers in the target country, which will be carried out at the start of the campaign, before the realization of any activity.	The project aims to reach 6,976,123 consumers in 3 years and to improve their knowledge about the campaign messages, being sensitized about the role and the importance of pollination and the bees and bee-friendly agriculture and due to this have changed their purchase habits to support beekeeping products equal to 2,600,000 consumers. Moreover, will increase their level of awareness in 2,160 media representatives and decision makers, 3,100 farm holders and 150 beekeepers.
AWARENESS OBJECTIVE: Increase awareness among Belgian farmers of how sustainable beekeeping supports sustainable agriculture	For the second objective of a qualitative nature, the reference scenario will be defined through a survey of a sample of project target farmers in the target country, which will be carried out at the start of the campaign, before the realization of any activity.	Baseline data will be established at project start (t0) and compared with mid-term and final results to measure progress toward an increased level of awareness of how sustainable beekeeping supports sustainable agriculture (estimated +4%).
ECONOMIC RETURN OBJECTIVE: Increase market share and sales for EU honey in Belgium	The baseline is represented by the volume of imports in Belgium for extra-EU honey and its forecast without the campaign, and by the trend of Belgian consumption for honey.	By sensitizing Belgian consumers and increasing their attention to the added value of European honey, the Action aims to stimulate the demand for European beekeeping products. Dealing with a stable trend in consumption, this will reduce the market share for extra EU honey and

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		increase sales for EU natural honey, that can be forecasted to 2.100.000 € in the next 3 years, generating a ROI of 2,07.
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## 2.4 METHODOLOGY

The evaluation process will make use of Sources of Verification (SOVs) describing where and in what form can be found the information needed to check the degree of objective achievement expressed by the indicator. The methodology will be agreed with the Authority.

Some figures that the EB will need to achieve in its qualitative evaluation:

- Consumers: Target group defined by the project is 6,976,123 people touched by the campaign, involving a statistical sample of consumers representative for the target – 1.067 people at least- , with multiple choice questions (lasting up to 10 minutes)
- Media, decision makers and agricultural community: The target group defined by the project is 3,000 media, 600 decision makers, 3,100 farm holders and 150 beekeepers, corresponding to a sample size of 96 participants each year.

## 2.5 TASKS AND ACTIONS TO BE CARRIED OU, DELIVERABLES, TIMELINE AND PAYMENTS

No	Tasks & deliverables	Can be subcontracted?	Deadline
1	<b>Tasks:</b> Perform an initial assessment of the status quo in terms of societal awareness on the problematic of bees and beekeepers, <b>Deliverables:</b> Annually, a report on the event organised will be provided in December (M3)	Yes	M3
2	<b>Tasks:</b> Update of the evaluation <b>Deliverables:</b> Annually, a report on the event organised will be provided in December (M12, M24, M36).	Yes	M12
3	<b>Tasks:</b> Update of the evaluation after the second year of action <b>Deliverables:</b> Annually, a report on the event organised will be provided in December (M12, M24, M36).	Yes	M24
4	<b>Tasks:</b> Update of the evaluation after the third year of action <b>Deliverables:</b> Annually, a report on the social media published will be provided in December (M12, M24, M36).	Yes	M36

## 2.6 MEETINGS

No	Meetings	Deadline for finalisation
1	Inception meeting with the Evaluation Body	kick-off meeting (possibly in M2 of the project, February 2026)
2	Interim meetings during the first year (3x) half day teleconference with the coordinator to discuss/review the evolution of activities during year 1.	M4, M6, M9, M12 of the project

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3	Interim meetings during the second year (4x) half day teleconference with the coordinator to discuss/review the evolution of activities during year 2.	M15, M18, M21, M24 of the project
4	Interim meetings during the third year (3x) half day teleconference with the coordinator to discuss/review the evolution of activities during year 3.	M27, M30, M33, M36 of the project
5	Final meeting: physical meeting in Brussels one/half day to discuss/review final deliverable 3	M36 of the project

The working language for contract implementation including the execution of tasks, meetings and deliverables shall be English. Any written deliverables must be to a high standard of English which does not require proofreading.



## ANNEX 1 - FINANCIAL OFFER TEMPLATE

Tenderers are requested to use this template for preparing their financial offer. In doing so tenderers confirm they are aware of the following facts:

- The maximum budget BeeLife has available for this assignment is **38,000 €**. Any offer exceeding this maximum will not be retained for contract award.
- Prices must be quoted in Euro. It is for the tenderer to bear the risks or the benefits deriving from any variation.
- All prices given in the financial breakdown should be free of VAT.
- The price offered below is understood to be all-inclusive. For example any additional costs which can be incurred by the contractor in performing the contract, such as overheads, travel, subsistence/accommodation expenses, etc. should also be factored into the all-inclusive price. In addition, if the deliverables incorporate pre-existing rights, the tenderer should factor into their total price the cost of licensing those pre-existing rights to BeeLife.

<b>ALL INCLUSIVE TOTAL PRICE</b> <b>to be used for the evaluation and for contract implementation in the case of award.</b>	..... €
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Tenderer name: .....  
Name of person signing the financial offer: .....  
His/her position in the company: .....  
His/her signature: .....  
Date: .....